

TOPICS



The Association for Operations Management

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*5th Annual
Midwest
Supply Chain
Conference...*

*Wednesday,
March 19, 2008*

WEDNESDAY, FEBRUARY 13, 2008 PROFESSIONAL DEVELOPMENT MEETING

APICS-Grand Rapids Chapter presents a pre-meeting, Student Night, and the regular dinner meeting featuring **"Business Etiquette in the Age of McDonald's"** with **Bob Barba** on **Wednesday, February 13, 2008** at the **Grand Rapids Elks Lodge/The Highlands** (2715 Leonard NW, Grand Rapids beginning at 6:00 p.m.



Business etiquette is made up of significantly more important things than knowing which fork to use at dinner. Etiquette is about presenting yourself with the kind of polish that shows you can be taken seriously. Etiquette is also about being comfortable around people—and making them feel comfortable around you.

Your business etiquette skills are just that—skills. They need to be developed and honed for quality. This session will present easy-to-understand and easy-to-put-into-practice tips on improving your business etiquette skills. Skills that may not only help you advance in business, but some day insure your business survival.

Areas to be discussed include:

- Interaction with superiors, peers and subordinates
- Communications of all types (telephone, e-mail, letters, notes)
- Dress and Appearance
- Client and Customer Relations
- Social functions (lunches, receptions, formal dinners, the golf course)
- Rules for Proper Introductions
- Traveling with Others
- What Rude and Annoying Behavior Costs Business
- Job Searches and Interviews
- First Impressions to Lasting Impressions
- Resources for International and Inter-Cultural Business Etiquette.

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PRESIDENT'S MESSAGE....

While the weather may still be cold outside, APICS events indoors continue to be hot! Our January professional development meeting hosted with PMI and IMA proved to be the success we thought it would! The reviews from that evening came back very positive as all enjoyed speaker Tom Wallace on the topic of sales and operations planning. We certainly like that our membership enjoys teaming up with other groups throughout the year. This allows the various groups to intermingle and the planning committees to book some great speakers. We truly are a networking organization and will continue making efforts to allow our membership to network with the various local business groups we have built relationships with over the years.

Our next hot event will be our February professional development meeting with speaker Bob Barba. Bob will talk through different forms of business etiquette and how we can make the best first impression when meeting new business counterparts. I especially think this beneficial to our student members and young professionals who can start their careers out with good habits. And for you "experienced" professionals to pick up a trick or two that you find useful in your own business and personal lives.

Do not miss out on the 5th annual Supply Chain Conference and Exposition! Taking place on March 19 this event grows larger each year.

We have driven our speaker list off preferences provided by those in attendance to truly give the membership what they want. Divided into multiple tracks throughout the day, this conference has something for everyone. For more information, please visit our website at www.apics-gr.org!

For more information or to register for any of the events, please go to www.apics-gr.org.

Sarah Cooper, CPIM
APICS-GR
Chapter
President 07/08



FEBRUARY 13TH PDM CONTINUED....

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The 5:00 p.m. Pre-Meeting will highlight West Michigan businesses and students from Grand Valley State University and Ferris State University. Students and companies will have an opportunity to network and interview for potential internships and career positions. Students are encouraged to bring their resumes to the event. If your company is interested in participating, please contact the Chapter's Past President, Jon Karel, by email to: jona-than.b.karel@jci.com or call Jon at (616) 394-6611.

AGENDA:

5:00 p.m. Pre-Meeting/Student Night

6:00 p.m. Dinner (Entrée selections: Stuffed Pork Chops, Marinated Chicken Breast or Vegetarian Entrée)

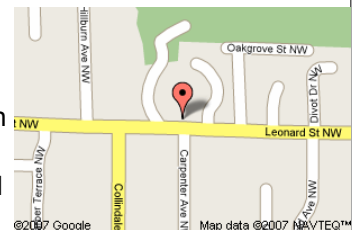
COST:

\$25.00 APICS Members \$35.00 Non-Members

\$15.00 Full-time Students

NEW VENUE:

The event will be hosted at the **Grand Rapids Elks Lodge/The Highlands** located at 2715 Leonard NW, Grand Rapids. (Directions: I-196 to Michigan Ave. WESTbound exit—exit will merge you onto Westbound Michigan and proceed to 1st traffic light (Covell). Turn RIGHT onto Covell (heading north) to Leonard. Turn LEFT onto Leonard, go past first traffic light (Oakleigh). The Grand Rapids Elks/Highlands is on the RIGHT side of Leonard between Oakleigh and Collindale—2715 Leonard NW.



REGISTRATION:

- Online at www.apics-gr.org (Click on Events) or Email to: Apicswestmi@aol.com

2007/2008 PUBLIC EDUCATION

APICS-Grand Rapids Chapter has established the 2007/08 Public Education Class Schedule. Mark your calendar for the upcoming program year!

CLASS	DATES/ Number of Weeks	TIME	MEMBER COST	NON-MEMBER COST	VENUE
Strategic Management of Resources	* Classes held: March 11, 17, 27 April 3, 14, 24 May 1, 8, 15 *	6:00— 9:00 p.m.	\$515.00	\$620.00	Pinnacle Center, Hudsonville
Basics of Supply Chain Management	Thursday, March 27— May 29, 2008 (9 weeks)	6:00— 9:00 p.m.	\$625.00	\$700.00	Pinnacle Center, Hudsonville
Detailed Scheduling and Planning	Mondays, April 14— June 16, 2008 (9 weeks)	6:00— 9:00 p.m.	\$515.00	\$620.00	Pinnacle Center, Hudsonville

**To Register for any of the courses listed above, visit the Chapter's web site at: www.apics-gr.org
Or email to: Apicswestmi@aol.com.**

EDUCATIONAL GRANT INFORMATION

Did you know that the State of Michigan offers educational grants? Grants are an EXCELLENT way for businesses to obtain funds for educating their employees. If you or your company is interested in further information regarding grants, here are some suggested steps in obtaining information:

1. Identify specific training needs that include benefits to the company and the student
2. Contact your local Michigan Works office and inquire what grants may be available (contact can be made by either company or employee if their company does tuition reimbursement). Grand Rapids Michigan Works contact: Moreen Downers
3. Contact Michigan Economic Development Corporation Manager by calling (517)373-9808 this is the Customer Service Department that will provide your MEDC Managers name and contact information. They will provide access to additional opportunities that may be available on an annual bases thru Economic Development Job Training (EDJT)
4. Contact Karen Hinkle, Workforce Development Specialist Michigan Economic Development Corporation 300 N. Washington Square Lansing, Mi 48913
Telephone (517) 241-2157 Fax: (517) 373-8179 E-mail: hinklek@michigan.org

2007/08-EVENT SCHEDULE

The APICS-Grand Rapids Chapter is proud to announce their line-up for the upcoming program year. Take a moment to add these dates to your calendar and we'll see you SOON!

DATE	VENUE/LOCATION	SPEAKER	TOPIC/PRESENTATION
February 13, 2008	Elks Lodge/The Highlands	Bob Barba	Business Etiquette / Student Night
March 12, 2008	Elks Lodge/The Highlands	Ali Metwalli	Business Ethics in Today's
March 19, 2008	Steelcase University	5th Annual Midwest Supply Chain Management Conference	Full-day Conference
May 14, 2008	Elks Lodge	Bill Guest	Metrics—What and How You Should be Using Them
June 2, 2008	The Meadows/Grand Valley State University	Annual Golf Outing	NAPM-GGR and IMA-GR Chapters will also join in the day of camaraderie.

CHAPTER EMPLOYMENT OPPORTUNITIES....

APICS-Grand Rapids Chapter is receiving many requests for qualified candidates to fill local job positions from various companies. In an effort to help connect unemployed members with current job openings the Chapter has developed a "Careers" page on the Chapter's web site at: www.apics-gr.org. The web page will list local job postings that are available for those who are interested.

Job posting information may be emailed to the Chapter at: Apicswestmi@aol.com and must include the following:

- Company Name
- Company Contact Name and Contact Information
- Job Position/Title and Brief Summary of Responsibilities

Those who are interested in the posted positions are to contact the COMPANY directly to apply for the position.

What EVERYONE needs to know regarding job postings:

- Available positions will be posted for a MAXIMUM of 4-weeks, if the position fills PRIOR to the 4-week period, the company is responsible to contact the Chapter to remove the posting.
- APICS-Grand Rapids is NOT responsible for the accuracy or the content of the open positions posted on its web site and the company is responsible for accuracy and contact information for candidates.

5TH ANNUAL SUPPLY CHAIN MANAGEMENT CONFERENCE....

Wednesday, March 19, 2008 8:00 am to 5:00 pm
Steelcase Learning Center, Grand Rapids

Integrated Supply Chain Management: The Next Frontier: The 5th Annual Midwest Supply Chain Management Conference is a comprehensive supply chain management education and networking event. This year's conference will include leaders from industry, consulting and academia who will share practical experiences in the areas of supply chain excellence, growth and innovation, risk mitigation and people.

WHO SHOULD ATTEND? Executives, managers and other individuals interested in learning more about integrated supply chain management strategies and how they can be deployed to enhance the overall competitiveness of a business. Individuals with responsibility for product design/engineering, procurement/sourcing, manufacturing/operations, distribution/logistics, customer demand management, human resources and information technology will benefit from attending this conference.

Sponsoring Organizations:

- ***APICS-Grand Rapids Chapter***
- ***BROAD School—Michigan State University***
- ***CSCMP Western Michigan Roundtable***
- ***NAPM-Greater Grand Rapids Affiliate of ISM***
- ***Supply Chain Council of West Michigan***
 - ***The Right Place, Inc. / MMTC***
 - ***Western Michigan University***

CONFERENCE STRUCTURE:

7:00 a.m. Registration / Continental Breakfast

8:00 a.m. Welcome / Conference Overview

8:15 a.m. Opening Keynote: "Emerging Sourcing and Supply Strategies: The Decade Ahead" presented by Robert M. Monczka, Ph.D.

9:30 a.m. Concurrent Track Sessions begin—4 tracks being offered in the areas of Supply Chain Excellence, Growth and Innovation, Risk Mitigation and People.

11:45 a.m. Lunch

12:30 p.m. Concurrent Track Sessions.

3:00 p.m. Closing Keynote: "Supply Chain Leadership" presented by Lt. Gen. Gus Pagonis

4:00 p.m. Conference Wrap-Up

COMPLETE pdf brochure may be downloaded or printed by visiting the Chapter's web site at:
www.apics-gr.org and click on "Seminars".

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SUPPLY CHAIN MANAGEMENT CONFERENCE CONTINUED....

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COST:

\$299.00 Early-Bird Registration (NO LATER THAN MARCH 2nd)

\$350.00 Regular Registration (March 3rd and thereafter)

\$100.00 Student Cost

- Registration fees will NOT be refunded for cancellations after March 12, 2008 *

REGISTRATION:

On-line at: <http://www.apics-gr.org> (registration form is also available online)

Fax: 510-880-7315

- *Please include your track sessions with your registration **

VENUE:

Steelcase University is located on the northeast corner of 44th Street and Eastern Ave.

From US-131 exit off of 44th Street and proceed eastbound on 44th Street. Proceed PAST Eastern Ave. and past the first U-turn—take the SECOND U-turn on 44th Street to head westbound on 44th Street and enter in the FIRST drive on your RIGHT.

From I-96: exit off WESTBOUND 28th Street to Patterson Avenue and turn LEFT onto Patterson. Take Patterson to 44th Street and turn RIGHT onto 44th Street, just past Kalamazoo Avenue on your RIGHT will be Steelcase University, if you come to Eastern Ave., turn right onto Eastern and enter at first drive on your RIGHT.

From M-6: exit off at Kalamazoo Ave. and proceed NORTH (turn LEFT) on Kalamazoo Ave. Proceed down Kalamazoo Ave. and follow the WESTBOUND 44th Street signs. Once on WESTbound 44th Street, entrance is on your RIGHT, if you come to Eastern Ave., turn right onto Eastern and enter at first drive on your RIGHT.

Strategic Partners....

APICS-Grand Rapids Chapter would like to welcome **Ultimate Solutions, LLC** as a Strategic Partner of the Chapter and thank them for their support...

Ultimate Solutions, LLC

1183 E. Laketon Ave., Muskegon, MI 49442

Email: info@ussorting.com

Phone: (231) 722-1560

Fax: (231) 722-1562

Website: <http://www.ussorting.com>



Ultimate Solutions LLC

Your Sorting, Containment & Warehousing Solution **ISO CERTIFIED**

MEMBERSHIP DUES UPDATE....

Dear APICS Members:

Effective April 1, 2008, there will be a change in your yearly APICS membership dues. Currently, your Grand Rapids Chapter fee is \$45 and APICS Association fee is \$110 for a total yearly membership fee of \$155. After April 1, 2008, your Chapter dues will increase to \$50 and Association fees will increase to \$150 for a total yearly membership fee of \$200. Below is a "quick glance" at the 2008 and 2007 dues costs:

2007 (until March 31, 2008)

Association Dues: \$110

Chapter Dues: \$45

TOTAL: \$155

2008 (effective April 1, 2008):

Association Dues: \$150

Chapter Dues: \$50

TOTAL: \$200

Throughout the past year, APICS Association has been reviewing the dues structure and many efforts have been made to provide consistency across Chapters nationwide. This will eliminate price shopping between chapters and encourage previous "members at large" to select and join a local chapter that fits their needs.

The dues increase is not only to create consistency between chapters, but also to enhance member value. New in 2008 is access to Aberdeen Resources (a major online research depository, visit their web site at: www.aberdeen.com). As part of the membership you will also receive discounts to the American Management Association. This will include member pricing and access to public seminars and web site usage and provide you with valuable managerial and business content.

Within the APICS camp will be new course offerings in 'Global Sourcing' and 'Finance for Operations Managers'. Additionally, there will be yearly upgrades to CPIM and CSCP to keep course content valid. There will be an increase in the number of webinars offered to our membership with expanded offerings. Development experts assisting with resume writing, career transition, and professional development will lead a specific 'Career Development' webinar. The APICS website will undergo new design adding advanced capabilities and functionality. The APICS Magazine will soon be offered digitally for faster delivery to all members. Publishing will begin on the P&IM journal to include 4 issues annually.

APICS staff, previously located in Alexandria, VA will now be within our own District for support. This will take place by June of 2008. This will allow for improved communication, authority, access, and accountability. This support for the local chapter will be a positive step forward.

There are no plans to change membership fees for academic, student, and international associates at this time.

If you have any questions regarding the new membership dues listed above, please contact either:

Megan Lawe, APICS-GR Membership Director
mlawe@skytron.us

Sarah Cooper, CPIM APICS-GR President
Sarah.Cooper@gfs.com



The Association for
Operations Management

*Advancing Productivity,
Innovation and
Competitive Success....*

APICS-Grand Rapids Chapter
PO Box 230256
Grand Rapids MI 49523-0256

We're on the Web!
www.apics-gr.org



2007/08 APICS-Grand Rapids Board of Directors

Name/Position	Company	E-address	Phone Number
Sarah Cooper, CPIM President	Gordon Food Service	scooper@gfs.com	(616) 717-4606
Denise Whittington President Elect	CompX Durislide	dwhittington@compx.com	(616) 826-9761
Mark Rokos VP of Finance	Hydro Aluminum Technology Center of North America	Mark_rokos@hotmail.com	(616) 396-6591 Ext 264
Ron Kopp, CPIM VP of Marketing	Skytron, Inc.	rkopp2525@yahoo.com	(616) 554-0362
Jon Karel Past President	Johnson Controls, Inc.	Jonathan.b.karel@jci.com	(616) 394-1180
Paul Chesnutt, CPIM Certification/Fund. Education Director	Howard Miller	pchesnutt@howardmiller.com	(616) 772-9131
Randy Gilbert, CSCP In-House Education Director	Wolverine World Wide	Randy.Gilbert@www-inc.com	(616) 863-4097
Tod Schwartz, CPIM Continuing Ed. Director	Genzink Steel	schwartz50@hotmail.com	(616) 822-2636
Jody Craig Grants/Strategic Partner Director	GHP	jcraig@ghplastics.com	(616) 402-4168
Megan Lawe Membership Director	Skytron, Inc.	mlawe@skytron.us	(616) 957-2123 Ext. 3083
Gene Olsen, CPIM Special Events Director	Knape & Vogt Manufacturing	Gene.Olsen@kv.com	(616) 459-3311 Ext. 287
Rebecca Reinik North Region Director		apicswestmi@aol.com	
Lisa Hern Executive Assistant	A Little Executive Assistance	apicswestmi@aol.com	